

Exhibit 15



"Alinder, Zachary J."
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05/04/2009 05:16 PM

To "Elaine Wallace" <ewallace@JonesDay.com>

cc "Howard, Geoff" <geoff.howard@bingham.com>, "House, Holly" <holly.house@bingham.com>, "Hann, Bree" <bree.hann@bingham.com>, "Jason McDonell"

bcc

Subject RE: Request for production of portions of Oracle's general ledger

History: This message has been forwarded.

Elaine,

We will need to meet and confer about your request for the production of 73 pages of line items from Oracle's general ledger, in addition to general ledger accounts included within Intangible Assets, Goodwill and Deferred Revenues (both current and non-current), before producing any further financial information. First, the request is facially overbroad and unduly burdensome, seeks irrelevant information, and is vague and ambiguous as to what information you seek or why. We have confirmed with Oracle internally that, as framed, it would take months of multiple people working around the clock to respond, which we will not do. Second, prior to responding to this request, and as discussed in Oracle's responses and objections to the recently served "first" set of targeted searches, we need to meet and confer and come to agreement as to how requests like these that are from non-custodial sources work within the parties' current discovery limits and procedures and, in particular, how they relate to the targeted search process, including the seven targeted searches that you served on 7/16/2008. Please let us know when you are available to discuss these issues further.

Best regards,
Zac

From: Elaine Wallace [mailto:ewallace@JonesDay.com]

Sent: Wednesday, April 29, 2009 10:03 AM

To: Alinder, Zachary J.; Hann, Bree; Howard, Geoff; House, Holly

Cc: Greg Lanier; Jason McDonell; Scott Cowan; Jane L Froyd; Joshua L Fuchs

Subject: Request for production of portions of Oracle's general ledger

Counsel,

Further to our meet and confer discussions regarding Oracle's general ledger, attached is a list of the portions of the general ledger we need Oracle to produce. In addition to the attached list, and because the consolidated charts of accounts provided by Oracle only covered income statement accounts, we also request production of all the detailed general ledger accounts included in the following categories in the balance sheets of Oracle's audited financial statements from 2005 through the present date:

- Intangible assets
- Goodwill
- Deferred revenues (both current and non-current)

We will follow up shortly regarding the PeopleSoft and JD Edwards general ledgers.

Elaine Wallace

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Exhibit 16

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16 Oracle EMEA Limited

17 UNITED STATES DISTRICT COURT
18 NORTHERN DISTRICT OF CALIFORNIA
19 SAN FRANCISCO DIVISION
20

21 ORACLE USA, INC., *et al.*,
22 Plaintiffs,
23 v.
24 SAP AG, *et al.*,
25 Defendants.

Case No. 07-CV-1658 PJH (EDL)

**PLAINTIFFS' SUPPLEMENTAL
RESPONSES AND OBJECTIONS TO
DEFENDANTS' "SECOND" AND
"THIRD" TARGETED SEARCH
REQUESTS**

1 **PROPOUNDING PARTY:** Defendants

2 **RESPONDING PARTY:** Plaintiffs

3 SET NUMBER: "Two" and "Three"

Pursuant to the Parties' agreements and the August 29, 2008 Order regarding targeted searches, Plaintiffs Oracle USA, Inc., Oracle International Corporation, and Oracle EMEA Limited (collectively, "Oracle") supplement their initial May 27, 2009 response and objections to the "Second" and "Third" Targeted Search Requests by Defendants TomorrowNow, Inc., SAP America, Inc., and SAP AG (collectively, "Defendants" and together with Oracle, the "Parties") as follows:

0 GENERAL OBJECTIONS

1. Oracle reiterates its objections to the Request as being labeled or treated as Defendants' "Second" and "Third" Targeted Search Request. Oracle and Defendants have already met and conferred as to whether Defendants have already exhausted their targeted (i.e., non-custodial) search opportunities. At Defendants' request, Oracle has collected, reviewed, and produced and is continuing to collect, review and produce data in response to well over the ten Court-allotted targeted (*i.e.* non-custodial) searches. These include, but are not limited to:

- 1) Customer contracts, purchase orders, invoices and related correspondence located in customer files;
- 2) Financial reports generally;
- 3) Customer-specific financial reports (the two analytics reports and the OKI3 reports);
- 4) Board packages and associated acquisition materials;
- 5) Inter-company Agreements;
- 6) Customer Connection Databases;
- 7) Copies of all software Oracle claims Defendants' infringed;
- 8) Release Notes;
- 9) Price Lists;
- 10) Technical Support Policies;
- 11) CedarCrestone and other Partner-related Documents;
- 12) PeopleSoft Legal Database;
- 13) Organizational Charts;
- 14) Copyright Documents;
- 15) Form Employment Agreements that relate to copyright ownership;
- 16) At Risk Reports;
- 17) Charts of Accounts;
- 18) a massive group email account, OSSInfo; and
- 19) a large group online document repository, OFO.

Oracle has also collected, reviewed, and produced and is continuing to collect, review and produce data in response to Defendants' first seven prior targeted search Requests (some of which overlap in certain respects with the above), served by counsel for Defendants, Elaine Wallace, on July 16,

1 2008. Along with any collection and production Oracle makes in response to Defendants'
2 purported "first" targeted search Request, served on April 20, 2009, all of these efforts can and
3 should count towards the 10 targeted searches allocated to each party. Though, as set forth
4 below, Oracle is undertaking to locate and produce reasonably responsive information, Oracle
5 will provide no responsive information to these "Second" and "Third" Targeted Search Requests
6 until the Parties have agreed on whether and how many targeted searches (if any) Defendants
7 have remaining.

8 2. Even if Defendants were allowed these additional targeted searches,
9 Oracle reiterates its objection to these Requests because they are not "narrow searches by topic"
10 as the parties agreed they would be and as the Court ordered on August 29, 2008. The August
11 29, 2008 Order states "[t]he Parties may Request from the other side up to 10 targeted searches,
12 *i.e.*, narrow searches by topic where document production would come from centralized sources
13 and/or from those persons most likely to have responsive documents." Oracle has been and
14 remains willing to meet and confer with Defendants in an effort to reach an agreement whereby
15 Defendants will amend the form and scope of Defendants' "Second" and "Third" Targeted
16 Search Requests in order to comply with the parties' previous agreements and the Court's August
17 29, 2008 Order.

18 3. Oracle reiterates its further objection to the Requests to the extent they are
19 vague, overbroad, oppressive, harassing and unduly burdensome.

20 4. Oracle reiterates its objection to the Requests because they are compound,
21 contain numerous subparts and, if properly propounded and individually counted, the Requests
22 would constitute more than two targeted search Requests.

23 5. Again, as with all of Defendants' other discovery Requests, Oracle's
24 reasonable inquiry and related response to these discovery Requests, if any, shall be limited in a
25 manner consistent with the Court's orders and the Parties' agreements that provide limits on the
26 Parties' discovery obligations in this case. Oracle reiterates its objections to the Requests to the
27 extent they can be interpreted to require Oracle to make any further search or production beyond
28 what the parties have agreed and the Court has ordered or with the Court's guidance against seeking

1 unreasonably demanding, expensive, duplicative or marginally relevant discovery, because such an
2 interpretation of the Requests would make them overbroad and unduly burdensome.

3 6. Any response by Oracle herein or in the future indicating that it will search
4 for and, if reasonably available, produce documents is not a confirmation that such documents exist
5 or are in Oracle's possession, custody, or control. Such response indicates only that Oracle, subject
6 to its objections, will search for such documents to the extent that they do exist and are in Oracle's
7 possession, custody or control and then evaluate the difficulty, expense, duplicativeness and
8 relevance of production. Based on that evaluation, Oracle may need to further meet and confer with
9 Defendants about limiting the scope of production and/or cost shifting.

10 7. Oracle reiterates its objections to Defendants' instructions to the extent that
11 those instructions seek to require Oracle to produce documents in a form other than that in which
12 those documents are maintained in the ordinary course of business. Subject to and without waiving
13 its objections, if Oracle produces, it will produce relevant, responsive non-privileged documents as
14 they are typically maintained, subject to the Parties' further meet and confer and the Parties'
15 agreement regarding mechanics of production.

16 8. Oracle again objects to the Requests to the extent they seek to require Oracle
17 to search for, review, or produce inaccessible information, data, or other materials. Oracle will not
18 search for, review, or produce inaccessible information, data, or other materials.

19 9. Oracle reiterates its objections to each Request, definition, and instruction to
20 the extent they seek to impose upon Oracle duties and/or responsibilities greater than those imposed
21 by the Federal Rules of Civil Procedure, the Local Rules of this Court, any applicable orders of this
22 Court, or any stipulation or agreement of the parties.

23 10. Oracle again further objects to the Requests to the extent they seek the
24 production of documents and/or things that are not relevant to any claim or defense in this action, or
25 reasonably calculated to lead to the discovery of admissible evidence that is relevant to any claim or
26 defense. under Rule 26(b)(1) of the Federal Rules of Civil Procedure.

27 11. Oracle also again objects to the Requests to the extent they seek documents
28 that are protected from disclosure by any applicable privilege, protection, or immunity, including but

not limited to the attorney-client privilege, the attorney work product doctrine, the privilege afforded non-testifying experts by Rule 26(b) of the Federal Rules of Civil Procedure, or that is otherwise protected from disclosure under the Federal Rules of Civil Procedure, the Federal Rules of Evidence, or relevant statutory or case law. Should any production of any such privileged documents by Oracle occur, it is inadvertent and shall not constitute a waiver of: (a) any privilege; (b) any other ground for objecting to discovery with respect to such documents or any other documents; (c) Oracle's right to claw any such document back; or (d) Oracle's right to object during this litigation or otherwise to the use of any such document. Oracle will log such privileged information in accordance with the Parties' agreements.

12. Insofar as Oracle and Defendants work out their differences about how many Targeted Requests are covered by these Requests and how many (if any) additional targeted requests are available to Defendants and Oracle then agrees to produce in response to this Request, Oracle will produce its confidential and proprietary information only under the Agreed Protective Order entered in this case, which permits designating such documents, depending on their content, as CONFIDENTIAL INFORMATION or HIGHLY CONFIDENTIAL INFORMATION - ATTORNEYS' EYES ONLY.

13. Again, Oracle's response to Defendants' Requests does not constitute, and shall not be construed as, an admission or acknowledgement that the information sought is within the proper scope of discovery or admissible at trial, or that any non-privileged documents responsive to a particular Request may exist.

14. Oracle's response to Defendants' Requests is made without in any way waiving: (a) the right to object on the grounds of authenticity, competency, relevancy, materiality, privilege or admissibility, to the extent that any documents produced in response hereto are ever attempted to be introduced as evidence for any purpose in any subsequent proceeding in, or the hearing of, this action or any other action, and (b) the right to object on any grounds to any other discovery Requests involving or relating to the same or similar subject matter of Defendants' Requests.

15. Oracle objects to the time period for these Requests, which purports to be January 1, 2002 through October 31, 2008, as overbroad and unduly burdensome to the extent that it imposes a burden or obligations different from or additional to the agreement the parties have reached regarding production of information before 2004 and after the filing of the litigation.

TARGETED SEARCH REQUESTS

TARGETED SEARCH REQUEST NO. 2:

Documents sufficient to show support contracts available to renew and cancellations and/or non-renewals between January 1, 2002 and October 31, 2008 by customers who received support services from Oracle for PeopleSoft and JD Edwards lines of products.

Responsive documents may be contained in, or available through, the "management portal" as described by Rick Cummins. *See, e.g.*, Deposition of Rick Cummins, April 21-22, 2009 ("Cummins Dep.") at p. 69.¹ They may also be contained in, or available through, the CI database, as described by Rick Cummins. Cummins Dep. at p. 302-03. While this request seeks reports of all cancellations between January 1, 2002 and October 31, 2008 by customers who received support services from Oracle for the PeopleSoft and JD Edwards products at issue in this case, an exemplar, generated for PeopleSoft products in the third quarter of fiscal year 2007, is Defendants' Exhibit 293. Additionally, this request seeks reports that contain as many fields as are available to be reported in a cancellation report, which would be at minimum the 15 fields in Defendants' Exhibit 293.²

SUPPLEMENTAL RESPONSE TO TARGETED SEARCH REQUEST NO. 2:

Oracle incorporates by reference as if fully set forth herein in response to this Request, each of the fifteen General Objections above, as well as each of Oracle's objections and

¹ After being asked if the customer cancellation report had a specific name, Mr. Cummins responded, "Not that I'm aware of. On the management portal it just says cancellations." Cummins Dep. at p. 69.

² *I.e.*, "Contract number," "Organization name," "Sales rep," "SSR," "Director," "Manager," "Customer," "Contract Status Code," "QTR," "Contract Start date," "Contract End date," "Constant Dollar Product Value," "FY-06 Value," "Date cancelled," and "State."

1 responses to each of Defendants' Interrogatories and Document Requests that relate to this
2 Request. Oracle is not, by responding to this Request, waiving any of its objections to any of
3 Defendants' Interrogatories and Document Requests.

4 Oracle further objects to the Request on the grounds that numerous terms and
5 phrases throughout this Request are vague and ambiguous, and that, as a whole, the Request is
6 unintelligible. For example, the phrases "support contract," "available to renew," and "non-
7 renewals" lack sufficient specificity and are therefore overly broad and unduly burdensome.

8 Oracle also objects to this Request because it is compound and not a "narrow
9 search by topic." Defendants' Request is improper because it is a combination of multiple
10 targeted search Requests, requiring a search through multiple sources of information and
11 therefore cannot be considered as one Request or as a "targeted" search Request.

12 Oracle also objects to Defendants' attempt to conduct duplicative discovery to the
13 extent that this Request seeks documents, data, or other information that Oracle has already
14 produced in this case. This objection includes, but is not limited to, an objection to any attempt
15 by Defendants to require Oracle to segregate or otherwise separately identify any documents,
16 data, or other information contained within any document production that Oracle has made or
17 will make in this case. Oracle objects to the extent that information responsive to this targeted
18 search Request has been or will be produced in the ordinary course of the custodian-based
19 production in this case by Oracle. Any attempt by Defendants to seek such duplicative discovery
20 is overbroad and harassing.

21 Oracle also objects to the Request to the extent it imposes a burden or obligation
22 to which the parties have not yet agreed by requesting Oracle to produce documents for the
23 January 1, 2002 through October 31, 2008 time period. The Parties have agreed to expand the
24 discovery timeline for limited issues, and to the extent Defendants' Request for documents
25 responsive to this targeted search Request does not fit within the subject matters agreed upon by
26 parties for expanded discovery, Oracle does not intend to produce those documents beyond the
27 agreed-upon discovery timeline.

28

1 Oracle also objects to the Request to the extent it seeks to require Oracle to search
 2 for, review, or produce data that is not reasonably accessible, such as legacy customer data,
 3 under Rule 26 of the Federal Rules of Civil Procedure.

4 Oracle also objects to the Request to the extent it seeks to unduly burden Oracle with
 5 a search for, review of, or production of data for thousands of customers and contracts in a manner
 6 and/or form that would impose upon Oracle duties and/or responsibilities greater than those imposed
 7 by the Federal Rules of Civil Procedure, the Local Rules of this Court, any applicable orders or
 8 guidance of this Court or any stipulation or agreement of the parties.

9 Subject to and without waiving its specific and general objections, Oracle's *initial*
 10 response to this Request is as follows:

11 Oracle seeks immediate confirmation from Defendants as to whether it concedes
 12 this is not their "Second" Targeted Search Request.

13 While not verifying the veracity of Defendants' allegations, Defendants allege
 14 documents sought in its Request - "documents sufficient to show support contracts available to
 15 renew and cancellations and/or non-renewals" for *every* Oracle customer who has "received
 16 support services from Oracle for the PeopleSoft and JD Edwards products at issue in this case"
 17 over an almost seven year period - may be contained in, or available through, two different
 18 possible sources of data (the "management portal" and C1 database) and should include, but is
 19 not limited to, at least 15 fields of data ("Contract number," "Organization name," "Sales rep,"
 20 "SSR," "Director," "Manager," "Customer," "Contract Status Code," "QTR," "Contract Start
 21 date," "Contract End date," "Constant Dollar Product Value," "FY-06 Value," "Date cancelled,"
 22 and "State").

23 Cancellation reports containing all the fields Defendants referenced in this
 24 Request do not exist for all customers who received support services from Oracle for the
 25 PeopleSoft and JD Edwards products at issue in this case; and/or do not exist for the entire
 26 period of January 1, 2002 through October 31, 2008; and/or do not exist for all relevant product
 27 lines; and some are duplicative of what's been produced or are over-inclusive. In fact, the report
 28 Defendants point to as an example of the reports they would like to see is a customized report

1 from a system not referenced by Defendants and may not be reproducible. Moreover, the means
 2 and measures for tracking cancellation data have changed over time. As Defendants are aware,
 3 JD Edwards was acquired by PeopleSoft and then PeopleSoft was acquired by Oracle and each
 4 company had their own historic means of tracking cancellations. Some historic customer data
 5 was not migrated over by Oracle after its acquisition of PeopleSoft.

6 Because no single database contains all the requested information, to the extent it
 7 was tracked and exists, Defendants' request is not appropriate to a targeted search. There is no
 8 single repository or custodian that would have all such analyses over this lengthy period.
 9 Moreover, cancellation reports have already been produced through a variety of documents and
 10 will continue to be produced in the ordinary course of the custodian-based production. Search
 11 for these reports specifically is not only duplicative but unnecessarily burdensome on Oracle.
 12 Given that these reports have already been produced and will continue to be produced, Oracle
 13 directs Defendants to look for them in Oracle's production (*e.g.*, ORCL00236146,
 14 ORCL00240845, ORCL00131099).

15 Thus, Oracle does not agree or concede that obtaining the reports Defendants
 16 reference is the appropriate, best or most cost-effective means to secure cancellation data or that
 17 such reports are relevant or likely to lead to the discovery of admissible evidence. Indeed, the
 18 irrelevant details sought by Defendants' Request evidence the harassing nature of the Request.
 19 For example, there is no need for Defendants to know the "Sales Rep," "Director," "Manager,"
 20 or "State" for *every* renewal contract of *every* support customer for such a lengthy period,
 21 especially for those customers that never left Oracle support. Thus, Oracle will not produce
 22 additional cancellation reports with such detail because such reports have already been produced
 23 to the extent they contain information relevant to this case. What Oracle will agree to produce is
 24 a supplement of summary cancellation rate data to the extent such data has not already been
 25 produced, and only for those periods where the data is reasonably accessible. Oracle expects it
 26 could produce any such reports three weeks after the Parties reach agreement on the number of
 27 targeted searches already used by Defendants, the number of search requests in this Request, and
 28 the number of Defendants' remaining targeted searches (if any). Subject to resolution of whether

Defendants have any remaining targeted searches available and, if so, how many, Oracle will also make its own investigation of whether and how it can produce some or all of the requested information at the contract level from a centralized source and the burdens of doing so.

TARGETED SEARCH REQUEST NO. 3:

For each Plaintiff entity, for the period January 1, 2002 through October 31, 2008, documents sufficient to show by month, quarter and year the revenues (including but not limited to license royalty payments), expenses (including but not limited to research and development costs) and net income to the Plaintiff entity resulting from sales by any Oracle entity of PeopleSoft and/or JD Edwards software and/or services to customers on Defendant TomorrowNow, Inc.'s Supplemental Exhibit 1 to Its First Sets Of Requests For Production and Interrogatories to Plaintiffs.

Responsive documents may be contained in, or available through, the Oracle Financial Analyzer and GIFTS databases or located on a shared drive within Oracle's tax department. *See, e.g.*, Deposition of Uyen Ngoc Ann Kishore, April 14, 2009 ("Kishore Dep.") at p. 116 ("I am able to pull a report that has expenses incurred in various lines of business"); Kishore Dep. at p. 122 ("we have system called Oracle Financial Analyzer..."); *id.* at p. 132 ("it's on a shared drive...[with] tax files from the tax department."); *id.* at p. 183 - 184 ("Our charts of accounts...we do have accounts relating to sublicense fee payments..." that can be generated from Oracle Financial Analyzer); *id.* at p. 185 ("There's another system called GIFTS..."); the P&L; "chart of accounts;" "line of business;" balance sheets; research and development costs; royalty payment reports generated from Oracle Financial Analyzer (*see, e.g.*, Kishore Dep. at p. 116) and GIFTS databases (*id.* at p. 185) or located on a shared drive within Oracle's tax department (*id.* at p. 132); and the general ledgers of the Plaintiff entities.

SUPPLEMENTAL RESPONSE TO TARGETED SEARCH REQUEST NO. 3:

Oracle incorporates by reference as if fully set forth herein in response to this Request, each of the fifteen General Objections above, as well as each of Oracle's objections and responses to each of Defendants' Interrogatories and Document Requests that relate to this

1 Request. Oracle is not, by responding to this Request, waiving any of its objections to any of
2 Defendants' Interrogatories and Document Requests.

3 Oracle further objects to the Request on the grounds that numerous terms and
4 phrases throughout this Request are vague and ambiguous. For example, the phrases "license
5 royalty payments," "research and development costs," and "net income" lack sufficient
6 specificity and are therefore overly broad and unduly burdensome.

7 Oracle objects to this Request because it is compound and not a "narrow search
8 by topic." Defendants' Request is improper because it is a combination of multiple targeted
9 search Requests, requiring a search through multiple sources of information and therefore cannot
10 be considered as one Request or as a "targeted" search Request.

11 Oracle objects to the use of the phrase "any Oracle entity" on the grounds that it
12 makes the Request vague, overbroad, and unduly burdensome and to the extent that the
13 construction of the phrase is intended to require information that is neither relevant nor likely to
14 lead to the discovery of admissible evidence.

15 Oracle objects to Defendants' attempt to conduct duplicative discovery to the
16 extent that this Request seeks documents, data, or other information that Oracle has already
17 produced in this case. This objection includes, but is not limited to, an objection to any attempt
18 by Defendants to require Oracle to segregate or otherwise separately identify any documents,
19 data, or other information contained within any document production that Oracle has made or
20 will make in this case. Oracle objects to the extent that information responsive to this targeted
21 search Request has been or will be produced in the ordinary course of the custodian-based
22 production in this case by Oracle. Any attempt by Defendants to seek such duplicative discovery
23 is overbroad and harassing.

24 Oracle objects to the Request to the extent it imposes a burden or obligation to
25 which the parties have not yet agreed by Requesting Oracle to produce documents for the
26 January 1, 2002 through October 31, 2008 time period. The Parties have agreed to expand the
27 discovery timeline for limited issues, and to the extent Defendants' Request for documents
28 responsive to this targeted search Request does not fit within the subject matters agreed upon by

1 parties for expanded discovery, Oracle does not intend to produce those documents beyond the
2 agreed-upon discovery timeline.

3 Oracle objects to the Request to the extent it seeks to require Oracle to search for,
4 review, or produce data that is not reasonable accessible, such as legacy data, under Rule 26 of
5 the Federal Rules of Civil Procedure.

6 Oracle objects to the Request to the extent it seeks to unduly burden Oracle with a
7 search for, review of, or production of potentially hundreds of reports in a manner and/or form that
8 would impose upon Oracle duties and/or responsibilities greater than those imposed by the Federal
9 Rules of Civil Procedure, the Local Rules of this Court, any applicable orders of this court or any
10 stipulation or agreement of the parties.

11 Subject to and without waiving its specific and general objections, Oracle's *initial*
12 response to this Request is as follows:

13 Oracle seeks immediate confirmation from Defendants as to whether it concedes
14 this is not their "Third" Targeted Search Request.

15 While not verifying the veracity of Defendants allegations, Defendants allege in
16 their Request that the information they are seeking may be contained in, or available through, at
17 least four different possible sources of data (OFA, GIFTs, the general ledger, and a shared drive
18 within Oracle's tax department) and can include, but is not limited to, at least four different types
19 of reports *from each source* (line of business expense reports, royalty payment reports, balance
20 sheets, and P&L statements).

21 Because no single database contains all the requested information, to the extent it
22 was tracked and exists, Defendants' request is not appropriate to a targeted search. There is no
23 single repository or custodian that would have all such information over this lengthy period.
24 Oracle thus objects to such discovery to the extent Oracle cannot locate such information in
25 central repositories following a reasonably diligent search. Moreover, this financial information
26 has already been produced through a variety of documents and will continue to be produced in
27 the ordinary course of the custodian-based production. Search for these reports specifically is
28 not only duplicative but unnecessarily burdensome on Oracle. Given that these reports have

1 already been produced and will continue to be produced, Oracle directs Defendants to look for
2 them in Oracle's production (*e.g.*, ORCL00079380, ORCL00079343).

3 Additionally, as Defendants are well aware, the information Defendants seek with
4 this Request largely does not exist as requested. Defendants have been repeatedly told through
5 previous deposition testimony that Oracle does not track expenses and net income by product line.
6 *See, e.g.*, Depo. of Ivgen Guner as Oracle Corp.'s Rule 30(b)(6) designee at p. 73:24 -74:1 ("There is
7 no product profitability at Oracle. We do not measure product profitability at Oracle."). One
8 deponent's testimony about various existing pieces of reporting functions from various sources does
9 not mean that those pieces can somehow be combined into one report with the format and
10 presentation of Defendants' choice. Defendants' Request in essence requires Oracle to attempt to
11 redesign its reporting and tracking systems in order to try to capture information that might not even
12 be available. Oracle is not obligated to and will not engage in such an effort. Moreover, the
13 financial information Defendants seek, to the extent it does exist, does not exist for the entire time
14 period of January 1, 2002 through October 31, 2008; and/or do not exist for all the relevant
15 product lines.

16 Thus, Oracle does not agree or concede that obtaining the reports Defendants
17 reference is the appropriate, best or most cost-effective means to secure financial information or
18 that such reports are relevant or likely to lead to the discovery of admissible evidence. Oracle
19 has begun investigating the reporting functions available from Oracle Financial Analyzer and the
20 GIFTS database, and has thus far only confirmed the previous testimony that informed
21 Defendants that the information Defendants seek is not available with the requested detail.

22 However, Oracle will continue to investigate whether and how it can produce some or all of the
23 many requested financial reports and the burdens of doing so while respecting that those most

24 knowledgeable about Oracle's financial reporting functions are heavily impacted by Oracle's
25 May 31, 2008 fiscal year-end activities. Upon completion of that investigation, Oracle will
26 produce responsive information only to the extent not previously produced, subject to the
27 objections outlined herein, and subject to resolution of whether Defendants have any remaining
28 targeted searches available and, if so, how many.

1 DATED: June 3, 2009

BINGHAM McCUTCHEN LLP

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3
4 By: 

5 Zachary J. Alinder
6 Attorneys for Plaintiffs
7 Oracle USA, Inc., Oracle International
8 Corporation, and Oracle EMEA, Ltd.
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PROOF OF SERVICE

I am over eighteen years of age, not a party in this action, and employed in San Francisco County, California at Three Embarcadero Center, San Francisco, California 94111-4067. I am readily familiar with the practice of this office for collection and processing of correspondence for mail and by email, and they are deposited and/or sent that same day in the ordinary course of business.

Today I served the following documents:

**PLAINTIFFS' SUPPLEMENTAL RESPONSES AND
OBJECTIONS TO DEFENDANTS' "SECOND" AND
"THIRD" TARGETED SEARCH REQUESTS**



(VIA EMAIL) by transmitting via electronic mail document(s) in portable document format (PDF) listed above on this date to the person(s) at the email address(es) set forth below.



(BY MAIL) by causing a true and correct copy of the above to be placed in the United States Mail at San Francisco, California in sealed envelope(s) with postage prepaid, addressed as set forth below. I am readily familiar with this law firm's practice for collection and processing of correspondence for mailing with the United States Postal Service. Correspondence is deposited with the United States Postal Service the same day it is left for collection and processing in the ordinary course of business.

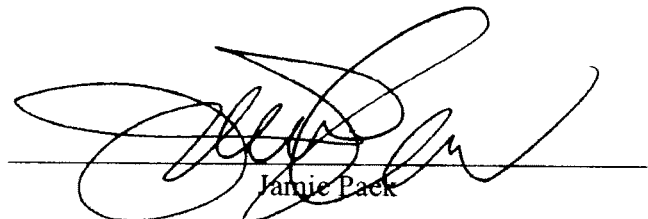
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I declare under penalty of perjury that this declaration was executed on June 3, 2009 at San Francisco, California.



Jamie Pack

Exhibit 17

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17 Attorneys for Defendants
SAP AG, SAP AMERICA, INC., and
18 TOMORROWNOW, INC.

19 UNITED STATES DISTRICT COURT
20 NORTHERN DISTRICT OF CALIFORNIA
21 SAN FRANCISCO DIVISION

22 ORACLE USA, INC., et al.,

23 Plaintiffs,

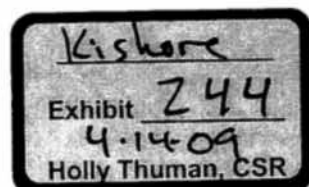
24 v.

25 SAP AG, et al.,

26 Defendants.
27
28

Case No. 07-CV-1658 PJH (EDL)

**DEFENDANTS' AMENDED SECOND
NOTICE OF DEPOSITION OF
PLAINTIFF ORACLE
INTERNATIONAL CORPORATION
PURSUANT TO FEDERAL RULE OF
CIVIL PROCEDURE 30(b)(6)**



DEFENDANTS' AM. SECOND NOT. OF DEPOSITION
OF PLAINTIFF OIC PURSUANT TO FRCP 30(b)(6)
Case No. 07-CV-1658 PJH (EDL)

SFI-601093v2

1 TO ALL PARTIES AND THEIR COUNSEL OF RECORD:

2 PLEASE TAKE NOTICE THAT, pursuant to Rule 30(b)(6) of the Federal Rules of Civil
3 Procedure, Defendants SAP AG, SAP America (together, "SAP"), and TomorrowNow, Inc.
4 ("TN") will take the deposition of Plaintiff Oracle International Corporation ("OIC"), on April 14,
5 2009, commencing at 9 a.m. at the law offices of Jones Day, 555 California Street, 26th Floor,
6 San Francisco, CA 94104.

7 The deposition will be recorded stenographically, using real time transcription, by a
8 certified court reporter, and by video and audio by a certified videographer.

9 OIC is hereby requested and required, pursuant to Federal Rule of Civil Procedure
10 30(b)(6), to designate and produce a witness or witnesses to testify on its behalf on the topics
11 described below.

12 **DEFINITIONS AND INSTRUCTIONS**

13 For purposes of this Notice of Deposition, the following definitions shall apply, unless
14 otherwise indicated:

- 15 1. "Complaint" means the Third Amended Complaint.
- 16 2. "Cost Sharing Agreements" means the series of cost sharing and license
17 agreements, and amendments thereto, produced by Plaintiffs, an example of which can be found
18 at ORCL00182333-64.
- 19 3. "Documents" shall be interpreted broadly and includes all forms of writings,
20 tangible things, and other documents contemplated by Federal Rule of Civil Procedure 34 and/or
21 Federal Rule of Evidence 1001. This includes without limitation: writings; records; files;
22 correspondence; reports; memoranda; calendars; diaries; minutes; electronic messages; voicemail;
23 e-mail; telephone message records or logs; computer and network activity logs; data on hard
24 drives; backup data; data on removable computer storage media such as tapes, disks, and cards;
25 printouts; document image files; web pages; databases; spreadsheets; software; hardware; books;
26 ledgers; journals; orders; invoices; bills; vouchers; checks; statements; worksheets; summaries;
27 compilations; computations; charts; diagrams; graphic presentations; drawings; films; charts;
28 digital or chemical process photographs; video, phonographic, tape, or digital recordings or

1 transcripts thereof; drafts; jottings; and notes. Information that serves to identify, locate, or link
 2 such material, such as file inventories, file folders, indices, and metadata, is also included in this
 3 definition.

4 4. "Plaintiffs" means OIC, Oracle USA, Inc. ("OUSA"), and Oracle EMEA Limited,
 5 ("OEMEA"), their predecessors, and their successors.

6 5. "Registered Work" means a work underlying a federal copyright registration
 7 identified in the Complaint and any subsequent amendments to the Complaint.

8 6. "You," "Your," or "OIC" means Plaintiff Oracle International Corporation, its
 9 predecessors, and its successors.

10 7. The applicable time period for each of the topics below is January 1, 2002 through
 11 the present.

12 SCOPE OF TESTIMONY

13 1. Payments, including but not limited to royalty payments, received by or due to
 14 OIC in connection with the Registered Works. Specifically:

15 (a) Identification of each source of such payments, including but not limited to
 16 other Oracle entities, affiliates, and/or partners;

17 (b) With respect to royalty payments, royalty rates for license and/or support of
 18 the Registered Works and how royalty payments are calculated;

19 (c) How OIC determines what royalty rates to set for the Registered Works.

20 (d) With respect to non-royalty payments, the types of non-royalty payments
 21 received by OIC in connection with the Registered Works and how they are calculated;

22 (e) The policies and procedures for implementing the terms of the Cost Sharing
 23 Agreements that relate to payments to OIC in connection with the Registered Works;

24 (f) Any other agreements relating to payments to OIC in connection with the
 25 Registered Works, including the terms of such agreements and the policies and procedures for
 26 implementing them;

27

28

1 (g) The types and locations of records reflecting payments made to, due to, or
2 received by OIC in connection with the Registered Works, including records required to be
3 maintained under the Cost Sharing Agreements.

4 2. Cost sharing arrangements among the participants to the Cost Sharing Agreements.
5 Specifically:

6 (a) The types of costs that are allocated among the participants to the Cost Sharing
7 Agreements, including costs relating to the Registered Works;

8 (b) How costs are allocated among the participants, including costs relating to the
9 Registered Works.

10 (c) The policies and procedures for implementing the terms of the Cost Sharing
11 Agreements relating to allocation of costs;

12 (d) Any other agreements concerning allocation of costs relating to the Registered
13 Works, including the terms of such agreements and the policies and procedures for implementing
14 them;

15 (e) The types and locations of records reflecting allocation of costs relating to the
16 Registered Works, including records required to be maintained under the Cost Sharing
17 Agreements.

18 3. Oracle's transfer pricing policies and procedures, including as they relate to the
19 Registered Works, and the types and locations of records reflecting such policies and procedures.

20
21 Dated: February 24, 2009

JONES DAY

By: 

Patrick Delahunty

Counsel for Defendants
SAP AG, SAP AMERICA, INC., and
TOMORROWNOW, INC.

PROOF OF SERVICE

I, Denise Harmon, declare:

I am a citizen of the United States and employed in San Francisco County, California. I am over the age of eighteen years and not a party to the within-entitled action. My business address is 555 California Street, 26th Floor, San Francisco, California 94101. On February 24, 2009, I served a copy of the within document(s):

**DEFENDANTS' AMENDED SECOND NOTICE OF DEPOSITION
OF PLAINTIFF ORACLE INTERNATIONAL CORPORATION
PURSUANT TO FEDERAL RULE OF CIVIL PROCEDURE
30(b)(6)**

☒ by placing the document(s) listed above in a sealed envelope with postage thereon fully prepaid, in the United States mail at San Francisco, California addressed as set forth below.

☒ by transmitting via e-mail or electronic transmission the document(s) listed above to the person(s) at the e-mail address(es) set forth below.

BINGHAM McCUTCHEN LLP
DONN P. PICKETT
GEOFFREY M. HOWARD
HOLLY A. HOUSE
ZACHARY J. ALINDER
BREE HANN
Three Embarcadero Center
San Francisco, CA 94111-4067
Telephone: (415) 393-2000
Facsimile: (415) 393-2286
donn.pickett@bingham.com
geoff.howard@bingham.com
holly.house@bingham.com
zachary.alinder@bingham.com
bree.hann@bingham.com

I am readily familiar with the firm's practice of collection and processing correspondence for mailing. Under that practice it would be deposited with the U.S. Postal Service on that same day with postage thereon fully prepaid in the ordinary course of business. I am aware that on motion of the party served, service is presumed invalid if postal cancellation date or postage meter date is more than one day after date of deposit for mailing in affidavit.

1 I declare that I am employed in the office of a member of the bar of this court at whose
2 direction the service was made.

3 Executed on February 24, 2009, at San Francisco, California.

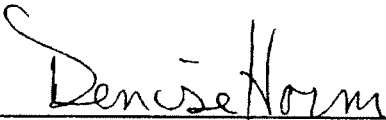
4 
5 _____
6 Denise Harmon

Exhibit 18

JONES DAY

555 CALIFORNIA STREET • 26TH FLOOR • SAN FRANCISCO, CALIFORNIA 94104-1500
TELEPHONE: 415-626-3939 • FACSIMILE: 415-875-5700

June 12, 2009

VIA E-MAIL

Zachary Alinder, Esq.
Bingham McCutchen LLP
Three Embarcadero Center
San Francisco, CA 94111-4067

Re: Case No. 07-CV-1658; *Oracle USA, Inc., et al. v. SAP AG, et al.*;
U. S. District Court, Northern District of California, San Francisco Division

Dear Zac:

I am writing to meet and confer about several discovery issues that have impeded Defendants' ability to evaluate Oracle's alleged lost profits relating to the customers for whom TomorrowNow provided support on PeopleSoft, J. D. Edwards and Siebel product lines.¹

Oracle has alleged damages including "loss of profits."² Defendants have diligently sought discovery of Oracle's profit margins for the relevant products lines in order to evaluate any claim of lost profits that Oracle may ultimately offer. Indeed, from the *first* day discovery was permitted, Defendants have sought discovery of Oracle's profit margins for the products and services at issue in the case. For example, our Request for Production of Documents No. 70 sought "[a]ll Documents relating to any alleged loss of revenues or profits by Oracle as a result of the conduct alleged in the Complaint." In response, Plaintiffs agreed to produce "[d]ocuments sufficient to show Oracle's revenues, costs, and profit margins for support or maintenance services relating to legacy PeopleSoft and J.D. Edwards enterprise software applications for which Oracle has alleged that defendants Downloaded Software and Support Materials from Oracle's systems"

Unfortunately, we still have not received sufficient information to allow us to determine Oracle's profit margins on the relevant product lines. In the early stages of the case, Oracle took the position that Oracle's contracts with the former TomorrowNow customers were sufficient to show the profits Oracle contends it would have made from those customers but for the activities of TomorrowNow. That assertion proved to be incorrect for a variety of reasons, including the fact that many customer contract files are incomplete.

¹ Pursuant to the Stipulated Revised Case Management and Pretrial Order, Plaintiffs' discovery obligations have been extended to the Siebel product line, including "Siebel financial information." *Id.*, p. 6.

² See, e.g., Oracle's Third Amended Complaint for Injunctive Relief, etc., ¶ 141.

Zachary Alinder, Esq.
June 12, 2009
Page 2

JONES DAY

Oracle also pointed to its publicly filed Annual Report and various internal quarterly reports as evidence of its profit margins. While the Annual Report shows a profit margin for Oracle's support services (*e.g.*, Def. Dep. Ex. 31, p. 103), it is accompanied by a disclaimer that states that the reported margins "do not represent the actual margins." *Id.*

REDACTED

In further attempts to determine Oracle's purported lost profits on these product lines, we have sought production of Oracle's general ledger and have identified portions of its charts of accounts that may lead us to the appropriate general ledger information. While Oracle has produced some chart of accounts information, it has refused to produce the general ledger information we requested on grounds of burden and citing the targeted search request procedure. *See, e.g.*, Email, Alinder to Wallace, *et al.*, 5/4/09.

To make matters more difficult, Oracle has not provided discovery that would allow Defendants to determine the revenues or profits of the actual plaintiff entities in this case. Thus, for example, we know that Oracle International Corporation ("OIC") is the only plaintiff entity with standing to sue for copyright infringement damages. We also know from discovery that OIC does not license the alleged copyrighted works to customers, but rather licenses them to Oracle affiliates who pay a royalty to OIC. Thus, any profits that OIC makes (or allegedly lost) on such transactions depends on the royalty revenues it receives from its affiliates based on the affiliates' sales to customers.

REDACTED

As yet another attempt to get at Plaintiffs' revenues and profitability information, Defendants served their Targeted Search Request No. 3. The request calls for the following:

"For each Plaintiff entity, for the period January 1, 2002 through October 31, 2008, documents sufficient to show by month, quarter and year the revenues

Zachary Alinder, Esq.
June 12, 2009
Page 3

JONES DAY

(including but not limited to license royalty payments), expenses (including but not limited to research and development costs) and net income to the Plaintiff entity resulting from sales by any Oracle entity of PeopleSoft and/or JD Edwards software and/or services to customers on Defendant TomorrowNow, Inc.'s Supplemental Exhibit 1 to Its First Sets Of Requests For Production and Interrogatories to Plaintiffs."

Here again, we are simply trying to determine Oracle's revenues and profitability, if any, in connection with the product lines at issue in Oracle's Complaint. In response, in addition to many objections, Oracle stated that "Oracle will continue to investigate whether and how it can produce some or all of the many requested financial reports and the burdens of doing so ..." Plaintiffs' Supplemental Responses and Objections to Defendants "Second" and "Third" Targeted Search Requests, p. 13. To date, we have received no further response.

Finally, our pending Rule 30(b)(6) deposition notice to Oracle USA, Inc. contains a number of topics that bear on Oracle's lost profit claims. Oracle has objected to all of these topics.

Following up on the suggestion in our recent telephone discussions, I suggest that we schedule a call with, at a minimum, you, Nitin Jindal and me to discuss these issues and see if there is a way we can break through these various roadblocks. Please let me know if either Tuesday or Wednesday of next week will work for you.

Thank you.

Very truly yours,

/s/ Jason McDonell

Jason McDonell

cc: Holly House
Bree Hann
Donn Pickett
Geoff Howard
Robert A. Mittelstaedt
Greg Lanier
Scott Cowan
Elaine Wallace
Jane Froyd
Joshua Fuchs

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Exhibit 19

EXHIBIT FILED
UNDER SEAL